

# Islamic Finance *news* ROADSHOW 2010

*Expanding the Realms of Islamic Finance*



## INDIA

3<sup>rd</sup> August 2010

### Key speakers:

- James E. Shapiro - Head - Market Development, Bombay Stock Exchange
- Hiu Chee Fatt - Trust Advisor, Labuan IBFC
- H. Abdur Raqeeb - General Secretary, Indian Center for Islamic Finance & Convenor, National Committee for Islamic Banking
- Masoud Rahman - Director, Standard Chartered Bank
- Ashvin Parekh - Partner, National Leader - Global Financial Services, Ernst & Young
- Radhika Gupta - Director, Forefront Capital Management
- Ashraf Mohamedy - Managing Director, Idafa Investments
- Fawad Butt - Managing Partner, Zeus Capital Advisers
- Imtiaz Merchant - Managing Director, Pragmatic Wealth Management
- Ahsan Ali - Head Islamic Origination, Standard Chartered Dubai
- Samir Bali - Partner, Business Advisory Services, Ernst & Young
- Ali Shervani - Founder, Consigliori Consultants
- H. Jayesh - Founder Partner, Juris Corp
- Keyur Shah - Partner, KPMG India
- Sameer Gupta - Partner, Global Tax Advisory Services, Ernst and Young
- Prathima Rajan - Analyst, Celent

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Now enjoying its 3<sup>rd</sup> year the Islamic Finance *news* Roadshow is a longer and stronger series of events.

Following the phenomenal success of the past two years, we are pleased to announce the dates for 2010, including an additional nine markets.

Over 4,000 delegates have attended during the past two years.

2009 could be termed an annus horribilis, following the continued downturn in economies and financial markets around the globe.

At the turn of the year the Islamic finance industry had somehow been relatively unscathed and many were predicting 2009 to be its unveiling to previously uninterested markets. This was not the case. The Middle East was soon to witness an avalanche of poor results within the Islamic finance space with few deals coming to fruition. Other previously key markets also suffered a similar fate.

Then, as Islamic financial instruments continued to be touted as indestructible, the industry witnessed its first major default. Followed by another, and another and then another.

However, in comparison to the conventional markets, Islamic finance has stood up to the recession relatively well. And now, as issuers and investors around the world try and piece together what has happened, they're now realizing that Islamic finance, although not entirely immune, is perhaps the healthier option.

For the past five years Islamic Finance *news* has been reaching out and educating new markets. For the past two years the educational IFN Roadshow, in key developing Islamic financial markets, has been an overwhelming success. The IFN 2010 Roadshow, which will be bigger and stronger, couldn't have come at a better time.

Seventeen markets have been chosen for the 2010 Roadshow, all of which we consider as developing Islamic financial markets. If you have or would like a presence in any of these, then this Roadshow is for you.

### There is no fee to attend any of these events

Senior corporates, governmental bodies, fund managers, private bankers, institutional investors, investment analysts, insurance companies, lawyers, investment bankers, consultants and rating agencies among others are all welcome to attend.

These forums are designed to provide an understanding of the industry, its potential and where each of the delegates may play a role in its phenomenal global growth.

### Why you should attend:

- These are FREE to attend events, although all delegates will be screened to ensure relevance
- Each event focuses on that particular market and how to develop its Islamic finance capabilities
- Both local and international panelists will provide industry understanding
- A proven standard format ensures you know what to expect
- Only plenary sessions and case studies – no sales pitches
- These are short one-day events – we understand your time is valuable
- The IFN Roadshow attracts 150 – 250 senior industry participants in each location
- Cooperation with local and international regulators at every event
- Issuers, Investors and Intermediaries are all in attendance
- Fresh agendas ensuring topical and timely discussion for each location
- Organized and hosted by the industry's leading Islamic finance focused media company

### Sponsorship Opportunities

There are a host of sponsorship opportunities available for this series of events. They are available either on an individual event basis or on a package of multiple events.

For more information please contact  
Andrew Morgan  
Tel: +603 2162 7801  
Email: Andrew.Morgan@RedmoneyGroup.com

### Speaking Opportunities

If you would like to participate in this or other events, please contact  
Madeline Low  
Tel: +603 2162 7800 extension 22  
Email: Madeline.Low@RedmoneyGroup.com

**REDmoney Group** is the holding company for; Islamic Finance Asia; Islamic Finance *news*; Islamic Finance *training* and **REDmoney events** – all leading products in their own right.

**Islamic Finance *news*** is the industry's leading publication. Available every Wednesday morning, this 40 page electronic newsletter reports on the global Islamic capital markets. It provides its 19,500+ readers with the latest industry news, new product developments, exclusive interviews, new regulations, moves, market data and much much more. All content is exclusive and is archived on its user friendly website.

**REDmoney events** produces conferences and forums focusing on the global Islamic capital markets. Its flagship event, the annual three-day IFN Asia Forum, is the industry's largest event attracting in excess of 1,200 key practitioners each year. **REDmoney events** also manages the annual Islamic Finance *news* Award ceremonies and the IFN Roadshows.

# India

08:00 – 09:00	Registration & Breakfast
09:00 – 09:05	Welcome
09:05 – 09:15	Opening Address
09:15 – 10:00	<p><b>Session One: Where is Islamic Financing in India Now?</b></p> <p>Examining key industry developments in India discover how to increase Islamic finance growth pace in India</p> <ul style="list-style-type: none"> <li>• <i>Secular views Vs. Islamic financing?</i></li> <li>• <i>Growth of Islamic financing globally and its' opportunities in India in the aftermath of the global economic crisis</i></li> <li>• <i>Challenges facing the local Islamic financial markets</i></li> <li>• <i>Recent growth in the market – opportunities for Non-Banking Finance Companies (NBFCs) offering Islamic finance products in India</i></li> <li>• <i>Islamic financing in India relative to neighbouring Sri Lanka and Bangladesh - Where do India go from here?</i></li> </ul>
10:00 – 10:45	<p><b>Session Two: Issuing &amp; Investing in the Islamic Financial Markets</b></p> <p>The development of Islamic issuance and investments in India and Middle East, and its potential in a new business environment</p> <ul style="list-style-type: none"> <li>• <i>Identifying growth areas, market opportunities, potential investors and issuers</i></li> <li>• <i>Demands of high net worth Individuals from the Middle East</i></li> <li>• <i>Opportunities from shariah compliant stock market investments</i></li> <li>• <i>Discovering and adapting to changes in the issuing and investing market place</i></li> <li>• <i>Identifying challenges and opportunities for local Islamic financial markets and banking to compete with conventional financial systems</i></li> <li>• <i>Structuring and financing Islamic investment products to meet India's needs</i></li> </ul>
10:45 – 11:15	Coffee Break
11:15 – 11:30	Presentation <b>Labuan IBFC</b>
11:30 – 12:15	<p><b>Session Three: Islamic Finance Products: What Can and Can't be Done?</b></p> <p>Assessing the development of Islamic finance products in India and the regional markets, including;</p> <ul style="list-style-type: none"> <li>• <i>Increasing acceptability of Shariah based products by non-Muslims in India</i></li> <li>• <i>Where does opportunity lie for Islamic investment products in India?</i></li> <li>• <i>Developments and updates in existing products including;</i> <ul style="list-style-type: none"> <li>• <i>Takaful, re-Takaful &amp; BancaTakaful</i></li> <li>• <i>Private Equity</i></li> <li>• <i>Structured Products</i></li> <li>• <i>Fund &amp; Wealth Management</i></li> <li>• <i>Shariah Compliant Stocks</i></li> </ul> </li> <li>• <i>Standardization of products to increase cross-border acceptability</i></li> <li>• <i>Islamic products from the corporate, bankers and consumers point of view</i></li> <li>• <i>Comparing funds management in India to Malaysia and the Middle East - Can India compete?</i></li> </ul>
12:15 – 13:00	<p><b>Session Four: India and Islamic Financing Capital Markets</b></p> <p>Discussing local and regional developments in interest-free financial market, including taxation, regulatory, risk management and ratings issues.</p> <ul style="list-style-type: none"> <li>• <i>Characteristics unique to the Indian market</i></li> <li>• <i>Identifying opportunities and capitalizing from a large economy</i></li> <li>• <i>Current growth of Islamic financing in India – addressing setbacks</i></li> <li>• <i>Role of governmental bodies and regulators in ensuring compliance in the industry</i></li> <li>• <i>Encouraging cross-boundary collaborations for growth and standardization</i></li> <li>• <i>Rules and regulations governing Islamic finance and NBFCs: Role of NBFCs in encouraging Islamic finance growth</i></li> </ul>
13:00 – 14:00	Refreshments and Networking

# Islamic Finance *news* ROADSHOW 2010 INDIA

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**(Delegate 2)**

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Company: \_\_\_\_\_  
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**(Delegate 3)**

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**(Delegate 4)**

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\*This is not a confirmation. Successful registrants will be notified via email by the organizer.

## Expanding the Realms of Islamic Finance

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