Welcome to a one day, multi speaker event examining new trends and development in Islamic corporate banking products, in particular Islamic trade finance products. During this interactive seminar we shall address and discuss the important issues of product development, client needs, risk management, documentation and Shariah issues, as well as the role of financial technology in the Islamic structured trade finance sector.

**KEY LEARNING OUTCOMES**

This one-day seminar is designed to help participants:

- Understand the key challenges facing banks that finance and companies that undertake trade
- Examine key existing Islamic trade finance products and assessing the potential for innovation in this sector
- Assess key Shariah, documentation, legal and operational issues for developing Islamic structured trade finance products
- Manage key risk factors for Islamic trade finance products
- Assess the implementation and development of financial technology, with a specific focus on trade finance uses
AGENDA

9.00am – 10.30am
Session One: Discussing Key Concepts for Islamic Structured Trade Finance Products and Solutions
- Assessing the state of today’s Islamic trade finance market: product structuring and client needs
- Overview of the key challenges facing Islamic Banks that finance and companies that undertake trade
  - Understanding key products and Shariah views in managing various risk in Islamic Trade Finance products
- Evaluating key issues involved with trade and trade related issues: regulatory and Shariah risk management considerations
- Reminding ourselves of key Shariah and operational issues of Islamic structured trade finance

Mohd Faris Ghazali — Shariah Risk Management, Shariah Division, Bank Islam Malaysia

10.30am – 11.00am Coffee

11.00am – 12.30pm
Session Two: Examining Islamic Trade Finance Product Development and Structuring
- Examining key existing Islamic trade finance products: letters of credit, guarantees, bank payment obligations, bills of exchange, inward documentary bills, bills of lading, Islamic accepted bills, Islamic export credit financing, standby letter of credit (SBLC), receivables
- Suitability of each product to a particular trade related scenario, and limitations of each
- Assessing the potential for innovation - objectives and potential of Shariah compliant:
  - Supply chain financing tools
  - Factoring and reverse factoring
  - Other innovative structures
- Examining the development of innovative Islamic trade finance products: can they make trade safer for Shariah compliant financiers and corporates?

Azleena Idris — Managing Director and Head of ASEAN, SHAPE Knowledge Services

12.30pm – 2.00pm Lunch

2.00pm – 4.00pm
Session Three: Examining Key Legal Documentation and Crucial Legal and Shariah considerations for Developing Islamic Trade Finance Products
- Customer demand and requirements, and shifts in the regulatory environment
- Examining important Shariah issues in structuring trade and supply chain finance products
- Assessing the latest regulatory environment: Bank Negara Malaysia requirements
- Discussing documentation issues for Islamic trade finance products and structuring key documents:
  - Effectively managing risk in Islamic trade finance transactions: tools, techniques and considerations

Mohd. Johan Lee — Managing Partner, J. Lee & Associates

4.00pm – 4.30pm Coffee and Networking

4.30pm – 5.15pm
Session Four: Assessing the Growth, Development and Integration of Financial Technology and the Islamic Trade Finance Market
- Explaining the adoption, growth and potential of important concepts such as Blockchain and cryptocurrencies
- Assessing how Blockchain is changing the financial services industry
- Identifying the uses for Blockchain: the specific example of trade and supply chain financing
- Exploring technology and platform issues in Islamic trade finance: potential for peer-to-peer facilitation
- Discussing implications for the financial services industry of technological innovations

Mark Smalley — Co-founder & CEO, Neuroware

5.15pm Coffee and Networking

Who Will Benefit?
- Corporate bankers and trade financiers
- Islamic bankers and trade financiers
- Shariah officers and advisors
- Bank legal and documentation officers
- Finance and treasury professionals from corporates
- Risk management officers
- Regulators and supervisors
- Consultants
Mohd Faris Ghazali has been with Bank Islam Malaysia Berhad since February 2012. Prior to joining Bank Islam he worked with Islamic Financial Services Board (IFSB) where he was involved in a database project for Islamic Financial Soundness Indicators and was also part of the working team that drafted the Revised Capital Adequacy Standard IFSB-15 in 2011. Until December 2015, Faris was attached to the research and advisory unit of the Shariah division at Bank Islam where he advised various business including treasury operations, commercial, retail, and corporate banking and trade operations. Faris has advised on Islamic profit rate swaps, Islamic cross currency swaps, FX spot & forwards, investment account-based products, letters of credit-i, trades working capital, accepted bills, Bai’ Inah & Tawarruq-based products and their documentation. Currently he is attached to the Shariah risk management unit of the bank where he is involved with developing the bank’s Shariah risk profiles and a managing a Shariah risk mapping project. Faris obtained his first degree from University of Malaya and holds a Masters Degree from National University of Malaysia (UKM) where he specialized in Islamic Economic from both universities. He is the recipient of the Global University of Islamic Finance (INCEIF) inaugural scholarship and has qualified as a Chartered Islamic Finance Professional (CIFP) from INCEIF in 2009.

Azleena Idris
Managing Director and Head of ASEAN
SHAPE Knowledge Services

Azleena was a Deputy Director at Central Bank of Malaysia since 2005 until April this year. During her nearly 12 years of service, she was instrumental in several key national and international initiatives including positioning Malaysia as an International Islamic Financial Centre (MIFC) and devising Islamic finance initiatives in the Financial Sector Master Plan 2010-2020. She was also responsible for the Islamic Financial Services Act 2013, development of Islamic finance-related provisions in the Central Bank of Malaysia Act 2009, liberalization of the Malaysian legal profession, operationalization of International Islamic Liquidity Management Corporation including its Sukuk issuance programme and implementation of GST for the financial sector under Central Bank of Malaysia. She was instrumental in the establishment of Islamic Finance Tax Neutrality Committee and Islamic Finance Law Harmonization Committee. Prior to that, she was with the RHB Group for nearly a decade where her last position was Assistant General Manager, Group Legal and Compliance. Apart from her responsibilities in legal and compliance matters of the Group, she was involved in the operations of the group as an Exco and Credit Committee member of several capital markets related subsidiaries and was Joint Group Company Secretary. During her tenure, she was instrumental in most of the merger and acquisition exercises involving the RHB Group beginning with the acquisition of Kwong Yik Bank Berhad and restructuring of the Group to create RHB Bank Berhad and ending with the creation of RHB Islamic Bank Berhad. Trained and qualified as a lawyer, she read law at Manchester Law School, United Kingdom and after graduation, obtained Certificate of Legal Practice (Hons) from the Malaysian Legal Profession Qualifying Board, both on federal scholarship. She is also a graduate of the prestigious TRIUM Global Executive MBA from London School of Economics and Political Science, New York University Stern Business School and HEC Business School Paris, ranked 1st Executive MBA in the world by Financial Times in 2014 which enabled her to gain valuable insights on technology disruption, digital economy, entrepreneurship, globalization, sustainability and digital media marketing. Azleena has advised governments on their Islamic banking, Sukuk, Takaful, taxation, legal and regulatory framework as well as strategies and is a regular speaker on Islamic finance developments, new growth areas, strategies, innovation and developmental laws and regulations. She is now a Managing Director and Head of ASEAN with SHAPE®.
SPEAKERS

Mohd Johan Lee
Managing Partner
J. Lee & Associates

Johan is the managing partner of J. Lee & Associates, a legal firm in Malaysia. He graduated with LLB (Hons) degree from International Islamic University Malaysia. He also holds a Master of Comparative Laws degree, a post-graduate Diploma in Shariah and Legal Practice both of which from International Islamic University Malaysia and, an MA in Economics for Competition Law from King’s Collage London. He is currently a qualified member of the Chartered Institute of Arbitrators, UK as well as a mediator of the Malaysian Bar. He is an advocate and solicitor of the High Court of Malaya. Proficient in English, Malay language, Mandarin, he is also the first Chinese origin Shariah practitioner ever admitted by the Shariah court. His current practice includes corporate and commercial law, competition law, compliance and Islamic corporate finance related matters. He is instrumental in developing Islamic banking, Takaful and Islamic corporate finance documents and exercises for several financial institutions as well as corporate and governmental entities in Malaysia. Johan lectured in the law faculty of International Islamic University Malaysia since 1999 for both undergraduate and postgraduate law programmes. He has taught for a special exclusive diploma programme in Islamic Banking, jointly offered by IIUM and the Bar Council. He also lectures occasionally in various other local universities, Bank Negara Malaysia (BNM), as well as Institute Latihan Kehakiman (ILKAP) and Jabatan Kehakiman Syariah Malaysia (JKSM) for both civil courts and Shariah courts judges concerning Islamic banking. In 2006, he was a visiting scholar to the Asian Law Centre of the University of Washington. He is currently a Shariah consultant to governmental agencies as well as government-funded banks. He is the author of the book ‘Legal Documentation for Islamic Banking’ published by the IBFIM, and co-author of an upcoming book ‘Islamic Financial Services Act 2013: Commentaries’ to be published and launched by the Current Law Journal. Johan is now a member of the Shariah Advisory Council (SAC) of the Association of Islamic Banks Malaysia (AIBIM and is a consultant to new law practices in Malaysia, Brunei, Singapore, Indonesia and the UK.

Mark Smalley
Co-founder & CEO
Neuroware

Mark Smalley is a highly reputable technologist in the Southeast Asia region. He was the first qualified ASEAN MongoDB Master, where he won an award for his open-source NoSQL Content Management System. Since then, he has spent the past 5 years utterly obsessed with blockchain technology, and how distributed computing systems have the potential to change society for the better. He is currently the founder & CEO of Neuroware.io, where they are developing a range of blockchain solutions aimed to improve efficiency, reduce costs and introduce new business opportunities to organizations throughout the region.
ISLAMIC STRUCTURED TRADE FINANCE
23rd August 2017, InterContinental, Kuala Lumpur

Associate Partner:

- Logo on all promotional activities
- 5 invitations for your colleagues and clients
- 25% discount on any additional delegate places
- Full coverage on the Seminar website including biography and hyperlinked logo
- Branding throughout the Seminar: Seminar Guide Cover, Buntings,

RM 17,500

Partner:

- Logo on all promotional activities
- 2 invitations for your colleagues and clients
- Coverage on the Seminar website including biography and hyperlinked logo
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The sponsor / Delegate will arrange for the payment in one installation of RM________________ exclusive of all taxes to REDmoney, within 14 days of invoice or before the event taking place (whichever is sooner).

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REDmoney Group

REDmoney Group's latest offering, IFN Seminars, takes Islamic finance to new and developing markets and tackles the industry's most innovative and imperative topics. These high-level, practitioner-led events offer practical insights on technical and strategic aspects of Islamic finance to dealmakers, regulators and intermediaries in core and developing Shariah-compliant markets. Leveraging on our highly regarded Forums and Training courses, these seminars offer the same exceptional quality of speakers in a small-group setting allowing delegates the opportunity to interact with our panel of highly experienced industry leaders in an event format that is intended to provide comprehensive knowledge on the very latest issues and trends.

REDmoney Group is the foremost global provider of specialized Islamic financial media services across three core divisions of events, publishing and training. Established in 2004, the firm has offices in Dubai and Kuala Lumpur: offering an unrivalled multi-channel service across the full spectrum of the global financial markets. The outward-facing arms of the REDmoney publishing and events portfolio are supported by REDmoney Training, which provides access to industry-leading expertise from the best in the field.

REDmoney Group covers the full range of global markets: from emerging Islamic economies across Africa and Asia to industry leaders such as Malaysia and the GCC along with developed nations in Europe and the Americas seeking to enter the sector. The company offers unequalled access to the elite of the industry: with relationships built up over a decade of trusted communication with market leaders to provide a detailed network covering every aspect of Islamic financial services.
**BOOKING DETAILS**

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*Please note prices do not include GST. A booking fee of RM125 will be added per invoice.

*Further attractive packages are available for groups of more than five. Please contact us directly.

**Online training option:** I would like to also enrol for the online course, *Shariah Risk & Governance Framework for Islamic Financial Institutions* for the special price of RM200 per user. Please tick here ☐

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**Loyalty Program:** 25% discount on other seminars attended within a 6-month period and non-transferrable. Please tick here ☐

**DELEGATE DETAILS**

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**WHO TO INVOICE AND CONTACT?**

Please tell us who we should invoice. It is also helpful for us to have the name of an administrator with whom we can liaise directly.

Contact person for invoicing: _______________________________  Job Title: _______________________________

Email: __________________________________________  Tel: ______________________________

Contact person to send administration details: _______________________________  Email: _______________________________

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Payment can be made by cheque or bank transfer. A notification will be sent to you once payment has been received.

I wish to pay by: Cheque/bankers draft ☐ Telegraphic transfer ☐ Credit Card ☐

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**Cancellation:** If delegates cannot attend the seminar replacement participants are always welcome. Otherwise delegates must request in writing (letter, fax or email) to cancel registration/s or transfer to a different seminar at least 21 days before the seminar start date to be eligible for a refund, less a 5% administration fee. Delegates who cancel within 21 days of the seminar start date, or who do not attend, are liable to pay the full seminar fee and no refunds will be given. Instead fees will be converted to a IFN Seminars voucher equivalent to the original fee, less a 15% administration charge. This voucher is transferable within your organization and must be redeemed within one year of issue or become void. If a seminar is postponed for whatever reason delegate bookings will be automatically transferred to the new seminar date. Delegates who wish to transfer to a different seminar will be subject to the same terms as above and charged the difference in seminar fees. No refunds or seminar vouchers will be issued for a no-show.

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