

IFN SEMINARS

IFN OMAN SEMINAR



#IFNoman16

SUPPORTED BY



EXCLUSIVE LEAD PARTNER



ASSOCIATE PARTNERS



Linklaters



OFFICIAL OMAN MEDIA PARTNERS



LEAD MEDIA PARTNER



INFORMATION PARTNER



MEDIA PARTNERS



POST-FORUM ANALYSIS REPORT

09:30 – 10:15

Islamic Finance in Oman: An Industry Roadmap

Industry leaders provide insight on what Oman's Islamic finance landscape will look like in five years and what market players and regulators will need to do to get there. With developments already taking place in each major sector, how can sustainable growth be achieved in Oman's banking and capital market sectors? What is Oman capable of achieving domestically and what is the outlook for cross-border Islamic finance activities?

Moderator:

Qasim Aslam — Partner, Dentons

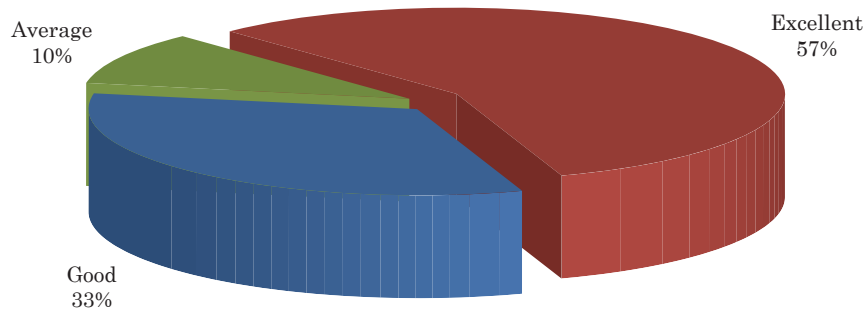
Panelists:

H.E. Abdullah Salim Al-Salmi — Executive President, Capital Market Authority

Ehab Hashish — Deputy General Manager Wholesale Banking, Alizz Islamic Bank

Dr Jamil El Jaroudi — CEO, Bank Nizwa

Sohail Niazi — Chief Islamic Banking Officer, Maisarah Islamic Banking Services, Bank Dhofar



10:15 – 11:00

How Will Recent Developments Shape the Omani Islamic Capital Market?

- What needs to be done to ensure sustainable capital market activity?
- A look at recent domestic transactions and what it means for future capital-raising in Oman
- How could the real estate sector benefit from developments in the Islamic capital market?
- Regulatory and legal considerations in structuring transactions: Are further regulations needed and how can current obstacles be sidestepped?

Moderator:

Jonathan Fried — Partner, Linklaters

Panelists:

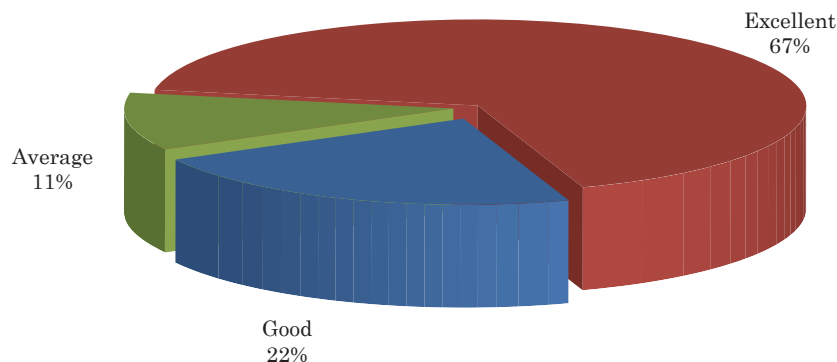
Abdul Rahman Barham — Board Member, Tilal Development Co

Ahsan Ali — Managing Director, Standard Chartered Saadiq

Dr Ashraf al Nabhani — Chairman, Muscat Securities Market

Kemal Rizadi Arbi — Expert/Advisor, Capital Market Authority

Mansoor Jamal Malik — Managing Partner, AMJ



POST-FORUM ANALYSIS REPORT

11:30 – 12:15

Investors Roundtable: Outlook for the Shariah Compliant Investment Market

- How has the asset management industry performed and what is the outlook for 2016?
- Legal framework surrounding Islamic investment opportunities within and into Oman
- Impact of economic climate on investor demand
- Investment trends and product strategy: Fixed income investments, private equity, wealth management
- Key sectors and markets for Shariah compliant investments: Health care, education, real estate

Moderator:

Lauren McAughtry — Managing Editor, Islamic Finance news

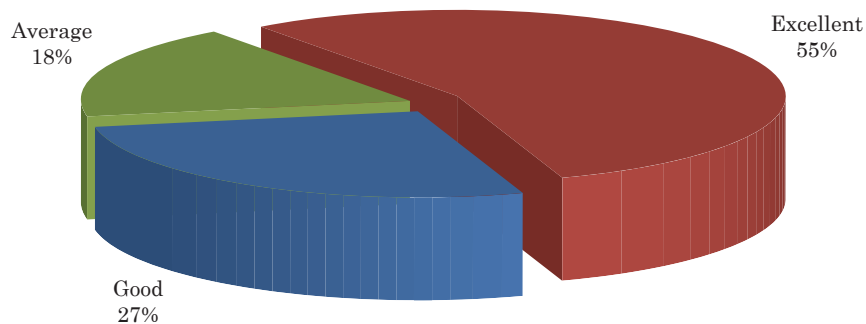
Panelists:

Adeel Sarfraz — Fund Manager, Ahli Bank

Mohsin Shaik Sehu Mohamed — Director and Head of Islamic Finance, Al Madina Investment

Ramlie Kamsari — CEO, Nomura Islamic Asset Management

Salman Ahmed — Partner, Trowers & Hamlins



12:15 – 12:35

Deal Dialogue: Government of the Sultanate of Oman OMR250 million (US\$647.13 million) Sovereign Sukuk

Perspectives of issuer, arranger and legal counsel

Moderator:

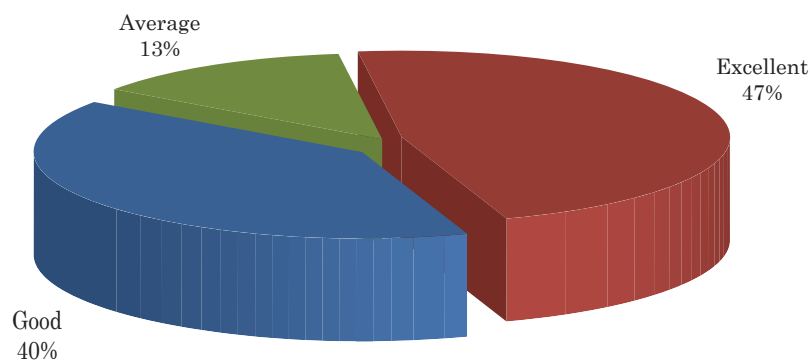
Lauren McAughtry — Managing Editor, Islamic Finance news

Panelists:

H.E. Mohammed Jawad Hassan — Advisor to the Ministry of Finance and Chairman of the Oman Government Sukuk Committee

Dr Caroline Bolle — Head of Investment Banking, Bank Muscat

Salman Ahmed — Partner, Trowers & Hamlins



POST-FORUM ANALYSIS REPORT

12:35 – 13:20

Future Gameplan: Where Do We Go From Here?

With significant success in recent transactions under its belt, Oman has all the makings of being a serious contender in the Islamic investment space. What's next?

- Opportunities and challenges for Islamic banking and finance in continuing the growth of the industry.
- Takaful – How will the industry move forward and what can domestic players learn from their GCC neighbors?
- How does the CMA manage Shariah governance and will this change?
- The role of the National Shariah Board
- Crowdfunding: The role of Shariah compliant funds for SME businesses

Moderator:

Abdulkader Thomas — CEO, Shape Financial

Panelists:

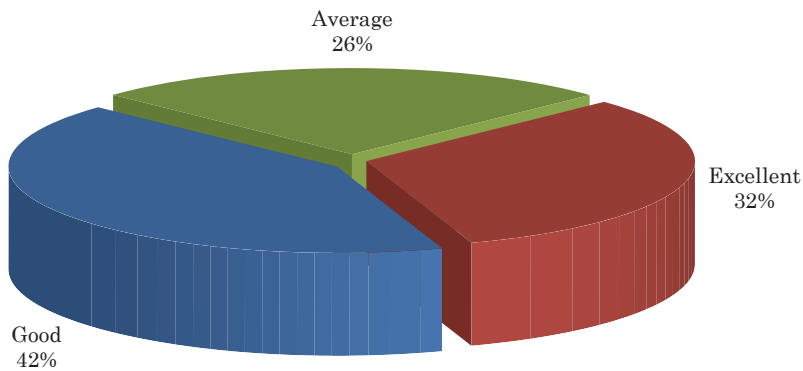
Abdullah Al Jufaili — General Manager, Sharakah

Ahmed Al Mamari — Director-General, Directorate of Insurance Supervision, CMA

Gauttam Datta — CEO, Al-Madina Takaful

Lo'ai Bataineh — Chief Investment Officer, Oman Arab Bank

Mohammed Sajari — Senior Manager of Shariah Structuring, Bank Nizwa



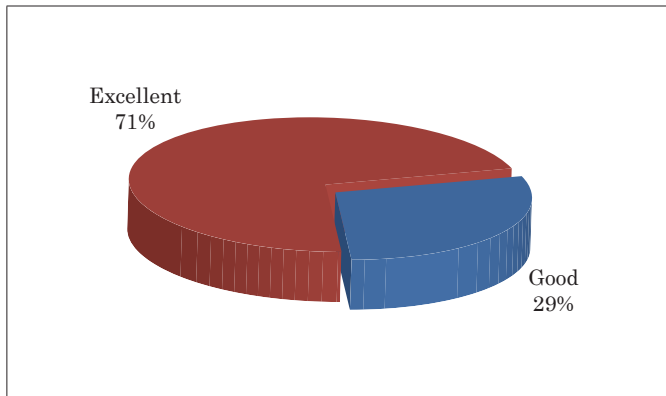
POST-FORUM ANALYSIS REPORT

SPEAKERS

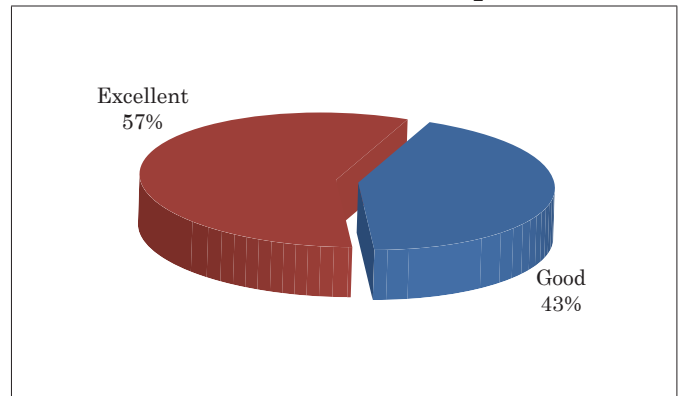
COMPANY	NAME	JOB TITLE
Ahli Bank	Adeel Sarfraz	Fund Manager
Al Busaidy, Mansoor Jamal & Co (AMJ)	Asad Qayyum	Senior Associate
Al Busaidy, Mansoor Jamal & Co (AMJ)	Mansoor Jamal Malik	Managing Partner
Al Madina Investment	Mohsin Shaik Sehu Mohamed	Director and Head of Islamic Finance
Al Madina Takaful	Gauttam Datta	CEO
Alizz Islamic Bank	Ehab Hashish	Deputy General Manager Wholesale Banking
Alizz Islamic Bank	Moosa Jadidi	Deputy General Manager and Head of Retail
Bank Muscat	Dr Caroline Bolle	Head of Investment Banking
Bank Nizwa	Dr Jamil El Jaroudi	CEO
Bank Nizwa	Mohamad Noranuar Sajari	Senior Manager, Sharia Structuring
Capital Market Authority	Kemal Rizadi Arbi	Expert/Advisor
Capital Market Authority	Mohamed Said Al Abri	Director-General, Directorate of Issues and Disclosures
Capital Market Authority	H.E Abdullah Salim Al-Salmi	Executive President
Capital Market Authority	Ahmed Al Mamari	Director-General, Directorate of Insurance Supervision
Central Bank of Oman	H.E Hamood Sangour Hashim Al Zadjali	Executive President
Dentons	Qasim Aslam	Partner
Linklaters	Jonathan Fried	Partner
Linklaters	Neil D Miller	Global Head of Islamic Finance
Maisairah Islamic Banking Services — Bank Dhofar	Sohail Niazi	Chief Islamic Banking Officer
Meethaq Islamic Banking	Sulaiman Al Harthy	Deputy CEO
Ministry of Finance	H.E Mohammed Jawad Hassan	Advisor to the Ministry of Finance and Chairman of the Government of Oman Sukuk Committee
Muscat Securities Market	Dr. Ashraf al Nabhani	Chairman
Nomura Islamic Asset Management	Ramlie Kamsari	CEO
Oman Arab Bank	Lo'ai Bataineh	Chief Investment Officer
Shape Financial	Abdulkader Thomas	CEO
Sharakah	Abdullah Al Jufaili	General Manager
Standard Chartered Saadiq	Ahsan Ali	Managing Director
Tilal Development Co	Abdul Rahman Barham	Board Member
Trowers & Hamlins	Salman Ahmed	Partner

POST-FORUM ANALYSIS REPORT

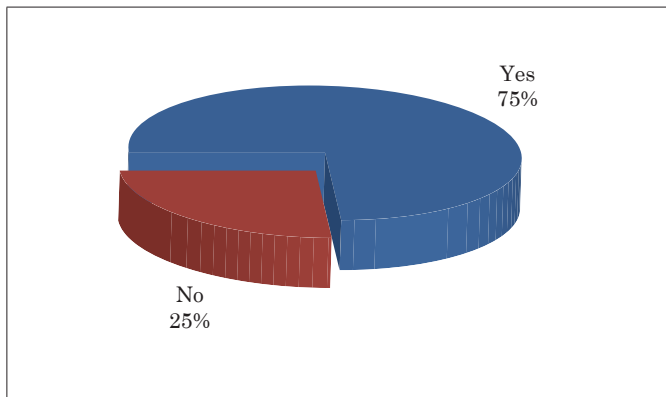
Overall Evaluation of the Event



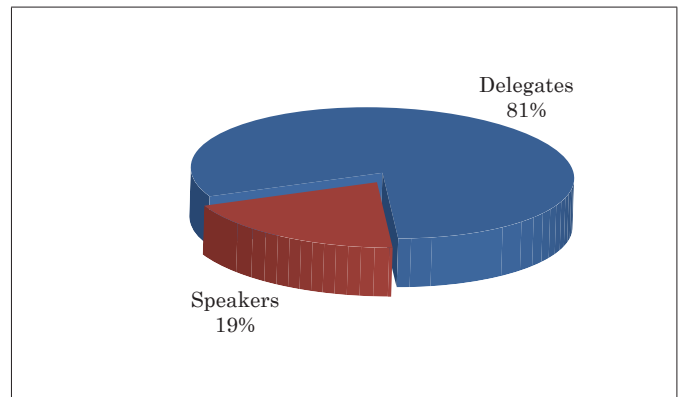
Overall Evaluation of the Speakers



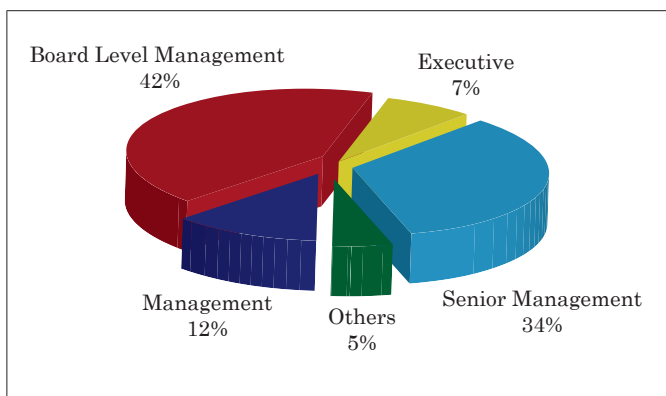
Delegate's who would like to attend IFN Oman Seminar 2017



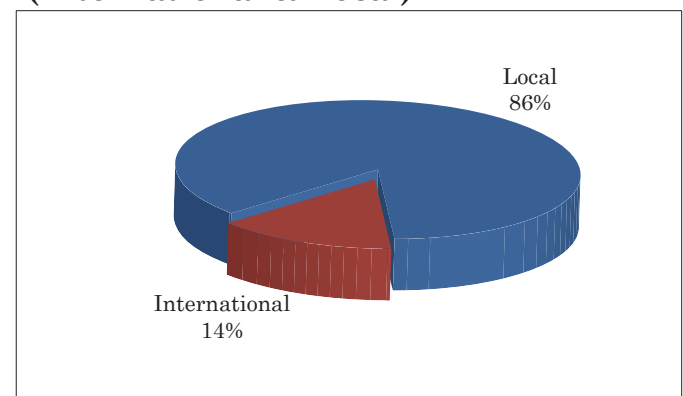
Delegate Breakdown



Delegate Job Title Breakdown



Delegate Breakdown (International & Local)



Board Level Management	63
Senior Management	51
Management	19
Executive	10
Others	8
Total	151

POST-FORUM ANALYSIS REPORT

TESTIMONIALS

The lead-up to the event and input into the agenda and forum content were very well-coordinated. The event itself was very smoothly choreographed and professional resulting in a successful, well-received forum all around
Bernadette Millard, Marketing Consultant, Al Busaidy, Mansoor Jamal & Co

I wish to congratulate you on the success of your event. It was very well attended and extremely well organized with topics of the hour being discussed extensively. I did enjoy in particular the discussions and the way they were managed.
Sulaiman Al Harthy, Deputy CEO, Meethaq Islamic Banking — Bank Muscat



COMPANY LISTING

Abu Timam Grant Thornton | Ahli Bank | Ajman Bank | Al Alawi & Co | Al Busaidy Mansoor Jamal & Co | Al Jarwani Group | Al Madina Insurance Company | Al Madina Investment | Al Madina Real Estate | Al Madina Takaful | Alizz Islamic Bank | AlKhonji Trading | Almadina Investment | Bank Dhofar, Maisarah Islamic Banking Services | Bank Muscat — Meethaq Islamic Banking Group | Bank Nizwa | Bank Sohar | Bloom Business Strategies FZE | BMO Global Asset Management | Business Today | Capital Market Authority | Central Bank of Oman | College of Banking and Financial Studies | Dentons | Duqm Authority | Eiger Trading Advisors | ENA Consulting | Ernst and Young | Fincorp | Future Generations Co. | Hogan Lovells | Hyundai Engineering | ICD | Infinity Thoughts | Injaz Development | Linklaters | Maisarah Islamic Banking Services | Meethaq (Bank Muscat) | Meethaq Islamic Banking | Ministry of Finance | Ministry of Information | Moody's Investors Service Middle East | Muscat Securities Market | National Bank of Oman | Nomura Asset Management | Nomura Islamic Asset Management | Oman Arab Bank | Oman Daily- Observer | Oman Investment Fund | Oman News Agency | Oman Rail | Oman Real Estate Association | Oman Tribune | Pak Oman Investment | S&P Dow Jones Indices | SASLO | Shape Financial | Sharakah | Software Systems | Sohar Islamic | Sohar Vision Unique Contracting | Standard Chartered Bank | Standard Chartered Saadiq | Tilal Development Company | Trans Arabian Creative Communications | Trowers & Hamlins | UMS Publishing | United Media Services | Zawayah Oman